

# The Future of Supply Chain and How to Stay Relevant

*“The digital transformation is now and our clients’ needs are constantly changing, so we continually provide new and better ways to serve them”*

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End2End, LLC  
CEO



## Integrating Technology

The benefits and capabilities of iot integration with your supply chain.



## Technology and People Management

Importance of aligning your technology with your skills and appetite to adapt.



## Maturity Transitions

Transitions of maturity in the technological integration.



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# Improving Supply Chain Through IoT Implementation



## Inventory Management

Gain real time inventory updates with great accuracy to eliminate overspending and excess.



## Supply Chain Employee Communication

Create a more efficient and risk free way for supply chain employees to communicate with customers.



## Shipment Tracking

Have the ability to leverage time down to the minute and provide an extended level of transparency to customers and receivers.



## Cost Saving

Reduce number of damaged, lost, and delayed goods.

# Integrating New Technologies



## Get Connected

Get your supply chain connected

## Maximum Productivity

Achieve maximum productivity

## Supply Chain Innovator

Gain a reputation as a supply chain innovator

## Smart Surveillance

Bring advanced IoT capabilities to your business

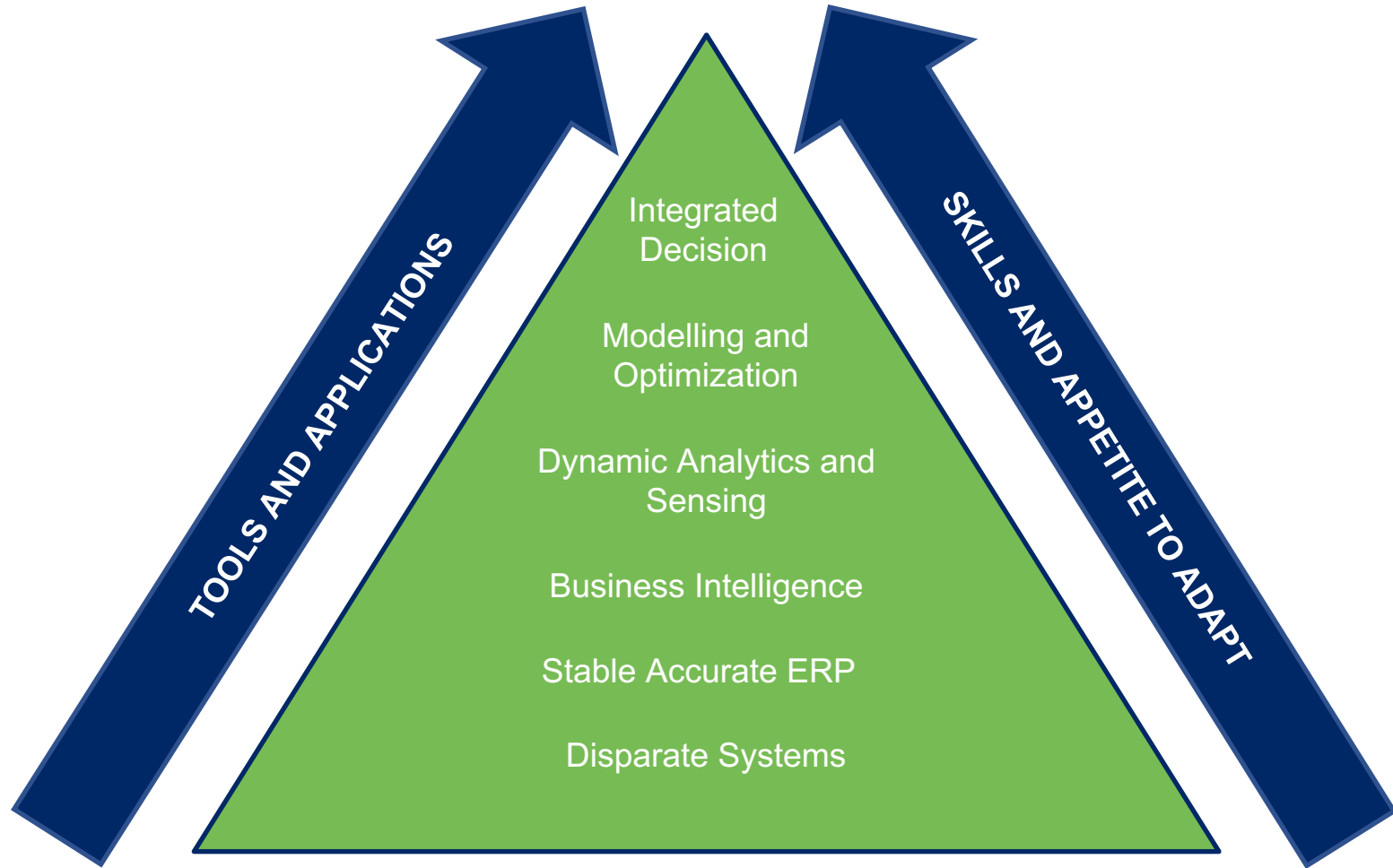
## Optimization

Utilize the power of your data

It is hard to resist technology, even when you're a small or non-tech start-up, and especially when it can increase the bottom-line.



# Technology and People Management



**We Need To Align Both Sides of The Pyramid**



# Supply Chain – Maturity Transitions



## Phase 1

### 1.

#### Disconnected Supply Chain

- Each node of the supply chain managed independently
- Inventory buffers between supply points enable internal performance
- Main focus is reducing impact of performance variability
- Planning system applications used at basic level

### 2.

#### Foundation Supply Chain

- Each node is planned through customer; supplier links; only partial integration
- Main focus is supply planning
- VMI and customer schedules being developed
- Master data, transaction integrity, and timeliness assured SRA 95%+
- ERP system used, and maybe supported by advanced planning system

### 3.

#### Capable Supply Chain

- Nodes in the supply chain linked; co-managed or with limited collaboration
- Service level agreements in place between partners driving towards collaboration
- Increasing integration with demand management
- Achieve 95%+ reliability across each node
- Integrated supply chain links with logistics, distribution, and internal supply
- ERP system application and end-to-end visibility
- Advanced planning, optimization and scheduling system used to manage supply chain

# Supply Chain – Maturity Transitions



## Phase 2

### 1.

#### Advanced Supply Chain

- Supply chain model designed to deliver defined customer value and business strategy
- Segmentation recognizes and optimizes the trade-offs between service, cost, and cash
- Master supply chain planning analyses and models performance to reset segmentation and synchronization
- Supply chain scenarios are modeled on integrated views
- Collaborative planning and forecast replenishment established with key supply chain partners
- Business performance, aligned to strategic business objectives, sustainably achieved

### 2.

#### Knowledge-Based Supply Chain

- Supply Chain managed by single process optimizing the nodes end-to-end
- Seamless data flow between supply chain partners
- Accelerated lean supply chain process end-to-end
- “Win-Win” partnership will focus on optimizing service and cost



# Evolution of Technology and The Future of Supply Chain



## Data Science

Scientific methods, processes, algorithms and systems to extract knowledge and insights from structured and unstructured data.

## Data Analysis

Retrieve, gather, and organize data to reach meaningful conclusions.

## Machine Learning

It is a branch of artificial intelligence based on the idea that systems can learn from data, identify patterns and make decisions with minimal human intervention.

## Edge Computing

Edge computing is a solution that facilitates data processing at or near the source of data generation.





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